

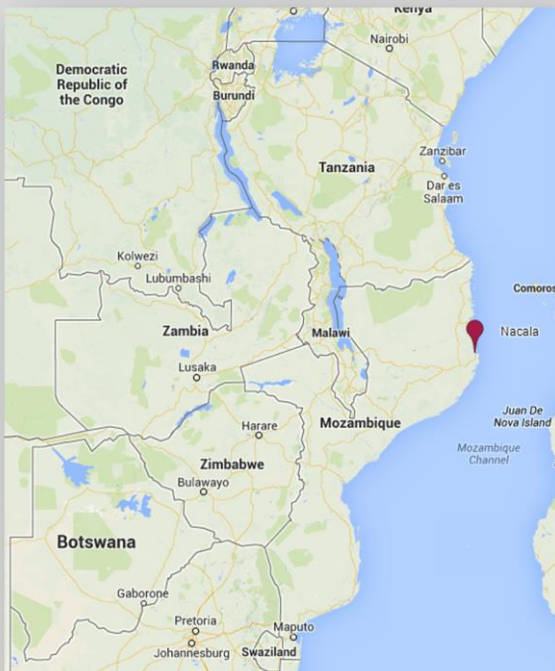
## LOCATION

**NORTHERN MOZAMBIQUE**

## SECTOR

**INVESTMENT**

## CLIENT

**INTERNATIONAL FINANCIAL INSTITUTION****OVERVIEW**

Ports of Africa were retained in September 2011 by Meridian Bank to provide opinion on investment opportunities in Northern Mozambique. Meridian was considering investing in suitable projects in Northern Mozambique, including a new grain, port terminal in Nacala. Meridian therefore needed to be informed about the nature of the regional grain market, trading patterns and logistics, in order to inform decision-making.

The output of the study also included the identification of other potential investment opportunities in the vicinity of Nacala, not necessarily those just related to transport infrastructure.

**SCOPE OF WORK & METHODOLOGY**

The high-level nature and purpose of the study implied that the study would largely be a desktop study using various in-house resources, knowledge of developments that are taking place and information from the public domain and an exploratory site visit to Nacala.

The key tasks were:

- to investigate and analyse the grain supply chain market in Mozambique, Malawi, Zambia and DRC;
- to investigate the current profile of regional transport nodes and linkages in the grain supply chain;
- to provide an overview of the Port of Nacala, its current and projected layout and the merits of the Special Economic Zone;
- to assess other investment opportunities in the region.

