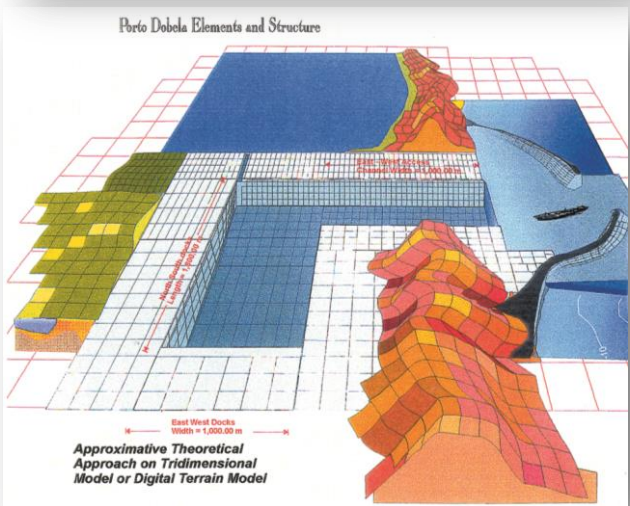
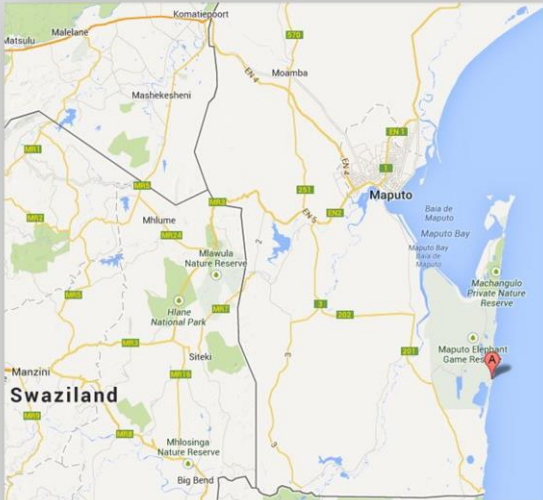


LOCATION
SOUTHERN MOZAMBIQUE

SECTOR
PORT DEVELOPMENT

CLIENT
PORT DEVELOPERS



Porto Dobela Development Greenfield Deepwater Port

OVERVIEW

Porto Dobela Development Ltd was granted a concession by the Government of Mozambique to develop a multi-purpose, deep-water port in the Matutuine District in southern Maputo Province.

A-Cubed Consulting was retained in December 1999 by the project owner, Porto Dobela Development, to undertake a preliminary Traffic Study, provide input to the port capacity model and analyse shipping market trends and the impact that they may have on the port.

SCOPE OF WORK & METHODOLOGY

This was predominantly a market research study using the appropriate tools and methodologies. Primary and secondary research was carried out using conventional research philosophies and techniques. This entailed on-on-one interviews with the major producers of the various mineral commodities. The data from this was then collated and analysed and a forecast model constructed.

The scope of work mainly entailed:

- identifying the type and volume of dry bulk cargoes being exported from the target market region and the patronage by the producers and intermediaries of specific ports and terminals;
- identifying the potential support for Dobela from producers and traders in the short to medium term and gauging market sentiment as to the current port options available to them;
- the testing of the hypothesis that where distance from ex works to Dobela is shorter than to alternative regional ports, that producers will select the shorter, more economic landside route to a suitable port.

